

2025-26



KSA
DYNAMICS

Topic

TRAINING CATALOG

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Training that Drives Results

KSA Dynamics delivers high-impact workforce development and training designed to create real, lasting change. We don't believe in "one-size-fits-all" programs; our approach ensures the right training at the right time to close skill gaps, improve efficiency, and enhance overall performance.

Through virtual and on-site training, we help organizations build stronger, more capable teams. Our programs cover a wide range of topics, including leadership development, coaching, communication, team building, productivity, Microsoft applications, and more. At KSA, we believe workforce development isn't just beneficial, it's essential. With a deep understanding of business operations, public sector functions, and human behavior, we craft tailored solutions that empower frontline staff, managers, and executives to excel.

Invest in your people. Strengthen your organization. Let's build a smarter, more effective workforce together.

WHY CHOOSE US:



Adaptability



Career Growth



Enhanced Performance



Employee Engagement & Satisfaction



Innovation



Retention



Learning Methodology and Approach

“EXDEMPRA”



Explain



Demonstrate



Practice

This multigenerational learning theory enhances students' absorption of concepts and deliverables by incorporating auditory, visual, and kinesthetic elements. This approach reinforces and facilitates the application of knowledge through real-world examples and hands-on activities. Facilitators employ various tools such as Q&A sessions, breakout groups, polls, "whiteboard workouts," quizzes, and other interactive activities to accommodate diverse learning styles and provide a structured learning environment.

Curriculum

KSA's curriculum is designed to develop leaders, teams, and workplace effectiveness through expert-led training in the following key areas:

AI & Data Literacy

Executive Coaching & Mentoring

HR & Compliance

Organizational Development

Communication

Sales & Sales Enablement

Leadership & Management

KSA Dynamics is dedicated to personalized, immersive training that empowers employees to achieve their full potential, driving both individual and organizational success.

We offer both on-site and virtual instructor-led training options, each tailored to meet the unique needs of each team. Our approach fosters collaboration, interactive content, and significantly enhances overall effectiveness. KSA's stands out in the industry with its unparalleled commitment to continuous learning.

What's New

Evolving with Your Needs

At KSA, we listen to our clients so our training stays in tune with industry trends. We're excited to introduce new programs that tackle the evolving challenges and opportunities organizations are facing today. These new topics focus on adaptable leadership, data-driven decision making, and practical skills to navigate the ever-changing workplace.

Explore what's new and let us know how we can support your team's unique goals.

- Artificial Intelligence (AI)
 - AI Ethics & Awareness
 - AI Fundamentals
 - AI Intermediate 2 Day
 - AI Mastering Data Analysis
 - AI Strategies for Executives
 - CAMOGPT
 - ChatGPT
- Conquering Fear & Anxiety
- Cross Functional Communication
- Data Driven Decision Making
- Data Storytelling
- Data Visualization with Excel & Power BI
- Emerging Leaders
- Leading in Uncertainty & Chaos
- Thriving Through Transition

Training Topics

AI & Data Literacy

- AI Ethics & Awareness
- AI Fundamentals
- AI Intermediate 2 Day
- AI Mastering Data Analysis
- AI Strategies for Executives
- CAMOGPT
- ChatGPT
- Data Driven Decision Making
- Data Storytelling
- Data Visualization with Excel & Power BI
- Microsoft Excel Basics to Advanced
- Microsoft Excel Intermediate
- Power BI

HR & Compliance

- ADA & Reasonable Accommodation
- Behavioral Interview Skills
- EEOC Compliance
- Hiring & Onboarding
- How to Write Effective Policies & Procedures
- Preventing Workplace Harassment
- Psychological Safety in the Workplace
- Understanding Title VII of the Civil Rights Act
- Workplace Rights & Responsibilities

Training Topics

Communication Training

- Active Listening
- Assertive Communication Skills
- Being a Team Player
- Body Language Training
- Building Better Work Relationships
- Building Trust & Collaboration in the Workplace
- Business and Technical Writing
- Business Etiquette
- Business Writing - Email and Grammar
- Communication Pitfalls with Technology
- Critical Listening Skills
- Cross Functional Communication
- Effective Communication Strategies
- Effective Conversations
- Effective Email Writing
- Effective Writing
- Facilitation Skills
- Handling Conflict & Communication for Introverts
- How to Communicate with Tact & Skill
- Influencing Skills and Internal Negotiations
- Interpersonal and Listening Skills
- Managing Personality Styles
- Mastering Difficult Conversations
- Networking Dynamics
- Presentation Skills
- Presenting to Senior Leaders
- Public Speaking
- Receiving Feedback
- Resume Writing Skills
- Unlocking the Secrets to Understanding People
- Workplace Professionalism
- Writing Effective Self-Assessments

Executive Coaching & Mentoring

- Being a Mentee
- Building & Maximizing Personal Productivity
- Career Building Skills - Micro Series
- Coaching and Mentoring Skills
- Creating a Successful Mentoring Program
- Creating Self Awareness
- Developing a Mentor and Mentee Relationship
- Mentoring and the Mentee's Role

Training Topics

Leadership & Management

- Accountable Leadership
- Aspiring Leadership Series
- Becoming a Strategic Leader
- Becoming a Successful Manager
- Behaviors of High Trust Leadership
- Building an Accountable Workforce
- Building an Executive Presence
- Building Effective Teams
- Building your Leadership Brand
- Change Management for Leaders
- CliftonStrengths Courses (Several)
- Coaching and Leadership Skills
- Conscious Leadership
- Dealing with Difficult People
- Decision Making Skills
- Delegation Skills
- Developing Leadership Values
- Effective Management Skills
- Emerging Leaders
- Emotional Intelligent Leadership
- Enhancing Leadership Communication
- Ethical Leadership
- Executive Leadership
- First Time Management Pitfalls
- Interpersonal and Listening Skills
- Interviewing Skills for Managers
- Leadership Development Mini Series
- Leadership Toolkit
- Leading a High-Performing Team
- Leading in Uncertainty & Chaos
- Leading through Change
- Leading with Authority
- Leading your Remote Team-Strategies for Success
- Management Matrix Series
- Management Skills for New Managers
- Managers Becoming Great Leaders
- Managing Generational Differences
- Managing & Handling Poor Performance
- Managing Hybrid and Virtual Teams
- Managing Negative Employee Behavior
- Managing Office Policy Performance
- Mastering Adaptability
- Mastering Leadership and Teambuilding
- Maximizing Employee Performance
- Maximizing Team Productivity
- Mediation Skills for Leaders
- New Leader Development
- Passive Leadership
- Performance Management for Leaders
- Resilient Leadership
- Self Leadership
- Servant Leadership
- Strategic Collaboration for Leaders
- Strategic Planning and Vision
- Succession Planning
- Supervisory Program OPM Series
- Team Building, Coaching & Leadership Skills
- Time Management for Leaders
- Transitioning into Management
- Turning Problems into Opportunities

Training Topics

Organizational Development

- 10 Soft Skills You Need
- Building Employee Engagement
- Building Resilience
- Business Process Management
- Change Management
- Cohesive Hybrid Workplace Teams
- Conflict Resolution Skills
- Conquering Fear and Anxiety
- Creating a Positive & Productive Work Environment
- Creating Innovations in the Workplace
- Creative Problem Solving Strategies
- Critical Thinking
- Critical Thinking & Problem Solving
- Criticism & Discipline Skills
- Delivering Exceptional Customer Service
- Dysfunctions of a Team
- Effective Team Building
- Effective Time Management
- Emotional Intelligence & Self Awareness
- Finance Management for Professionals
- Gaining Buy-In
- Goals and Goal Setting
- Intrapreneurship
- Leadership Skills for Non-Managers
- Leading Without Authority
- Maintaining Morale and Positivity
- Managing Accountability
- Managing Effective Meetings
- Managing Emotions in the Workplace
- Microsoft Office Suite
- Organizational Skills
- Positive & Agile Mindset
- Preventing a Toxic Workplace
- Project Management Skills (All Levels)
- Speed of Trust
- Strategic Thinking
- Stress Management
- Supporting Wellness and Mental Health
- Team Dynamics and Workplace Culture
- The Power of Planning
- Thriving Through Transition
- Time Management and Task Focused
- Train the Trainer
- Unlocking Creativity
- Work Life Balance
- Working Through Workplace Conflict

Sales & Sales Enablement

- Client Engagement Training
- Outsourced Sales Management
- Sales Coaching
- Sales Leadership and Management
- Social Media and Marketing



Employee and Leadership Assessments

KSA offers a variety of assessments to enhance self-awareness, communication, and workplace effectiveness

DiSC

Measures behavioral styles to improve communication, collaboration, and conflict resolution

CliftonStrengths

(Formerly StrengthFinders)
Helps individuals identify and maximize their natural talents for greater engagement and productivity

TriMetrix DNA

Assesses a combination of behaviors, motivators, and competencies to provide a well-rounded view of personal and professional effectiveness

GiANT

Develops self-awareness and leadership capacity through personality-based insights that enhance teamwork and communication

Self-awareness is a key driver of workplace success. When individuals understand their strengths and growth areas, they communicate more effectively, adapt to challenges, and make better decisions. This awareness strengthens teams, enhances leadership, and creates a more engaged, high-performing workplace.

Clients

KSA Dynamics partners with leading brands, agencies, and organizations worldwide. We deeply value our client relationships and are committed to building lasting partnerships based on trust, collaboration, and impact. Through our work, we strive to deliver meaningful results that drive success.

Here are just a few of the incredible organizations we're honored to serve.



Our Clients Span a Wide Range of Sectors

- Academia
- Corporate & Private Sector
- Department of Defense
- Federal Government Departments
- Non-Profit Organizations
- State Government
- Local Government